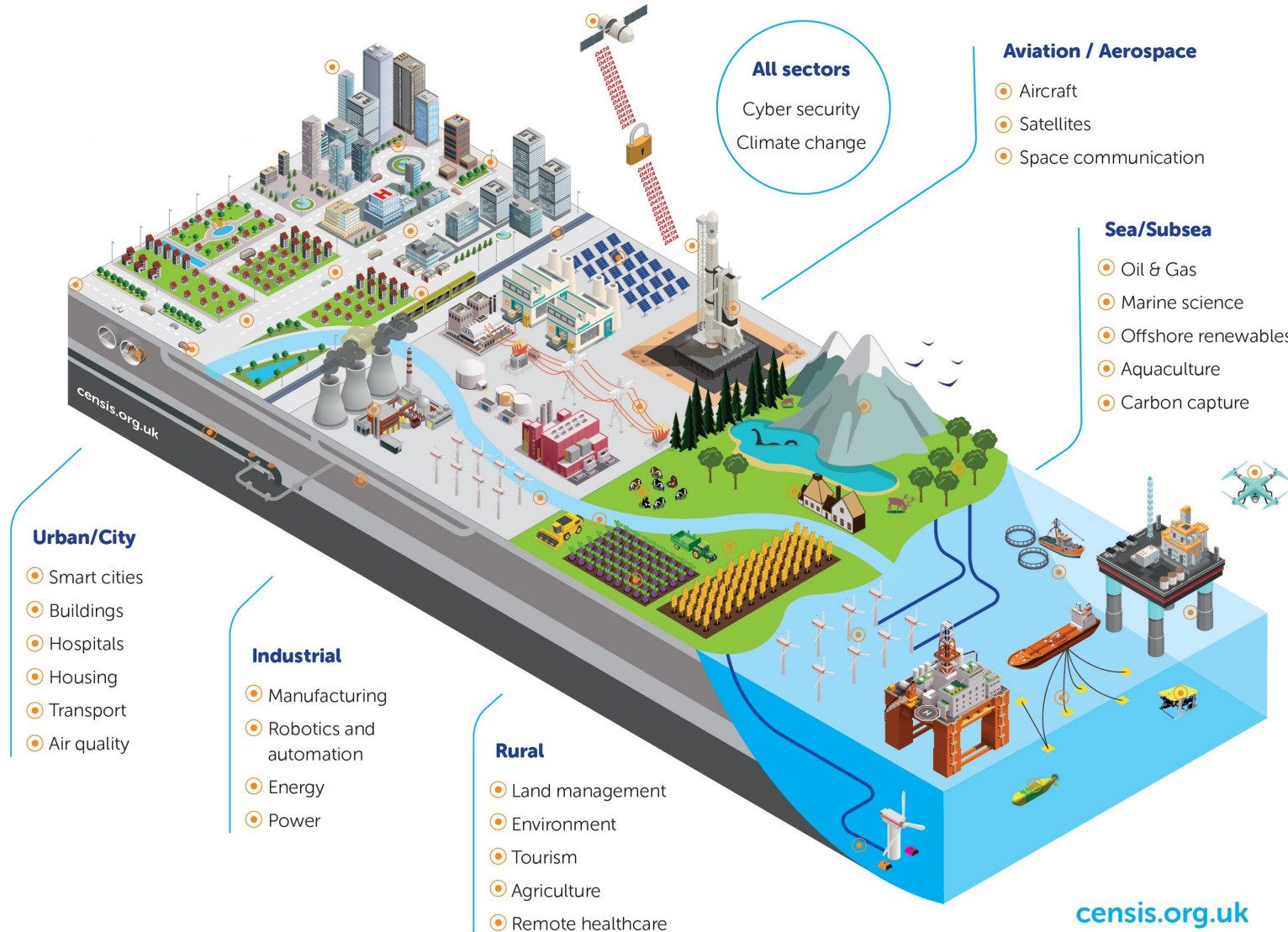




Paul Winstanley, CEO
25th October 2022

- CENSIS is an Innovation Centre established to support private businesses and public sector organisations to accelerate the pace of innovation by exploiting sensing, imaging and Internet of Things (IoT) technologies.



 CivTech[®]

- CivTech 6:
 - Challenge 5: Rural communities and forestry infrastructure [Stirling Council , Forestry and Land Scotland]
 - Challenge 7: IOT and schools [Scottish Futures Trust, Midlothian Council]
 - Challenge 8: Informal tourism management [Perth and Kinross Council, Stirling Council, Digital Office, Loch Lomond and Trossachs National Park]
 - Challenge 10: Remote training assessment [CTC, SOSE]
 - Challenge 1: Decarbonising Manufacturing [SG Economic Directorate]

- CivTech 7:
 - Challenge 7.4: How can technology help stakeholders experience, understand and plan for the creative development of cycling infrastructure in rural areas? [South of Scotland Enterprise (Dumfries and Galloway Council and Sustrans)]
 - Challenge 7.7:How can we use technology to enable individuals, communities and business to optimise renewable energy usage and storage? [South of Scotland Enterprise]



Market Development

Diversification

Market Penetration

Product Development





